



- 1,500+ colleagues
- 6.8 bn kg whey intake
- 290 mKG milk intake
- 760 mEUR revenue
- Global food industry partner
- Worldwide science network

- Dairy ingredient manufacture
- Business to business relations
- Engagement with global science partners
- Collaborative activities



### Ingredients business

Business units and key capabilities

Pediatric
High-quality
ingredients for the
infant segment



Health & performance Medical, health and high-end sports nutrition



### Key capabilities

- Application science
- Nutrition science
- Customer centricity

Food
Highly specialised and
functional milk proteins,
permeate and lactose for
value-add and/or cost
efficiency in food applications



# Global partnerships

Partnering with NGOs, universities and other companies and organisations

with children and young women in focus









**ENGAGE • INSPIRE • INVEST** 















VALORISE

A Circular Bioeconomy for the Kenyan Dairy Sector

A collaborative research project

08 July 2024

Collaborative models for affordable nutrition

Driving transformative change and sustainable impact

Better nutrition for more people

Utilisation of dairy
by-streams
Food waste reduction
Re-purpose into
affordable nutritious
dairy products

New value-adding products for local food producers

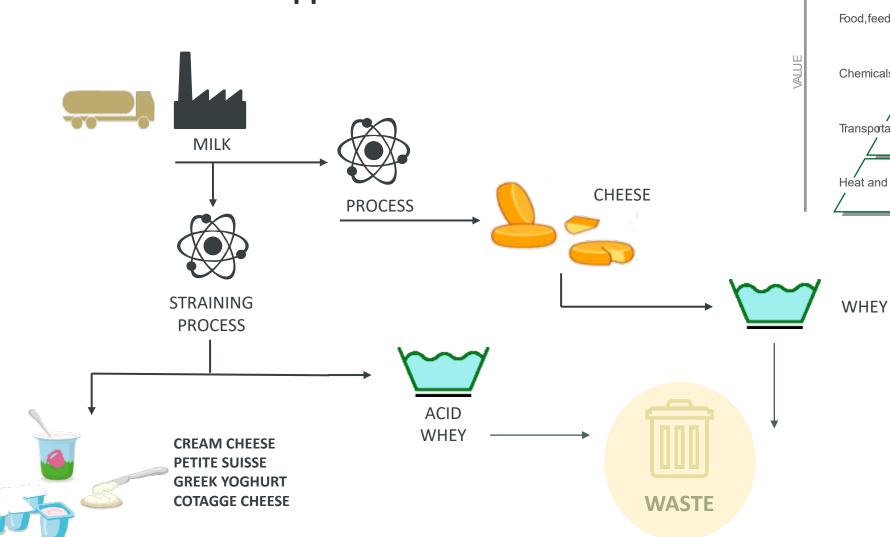
New markets for global ingredient players

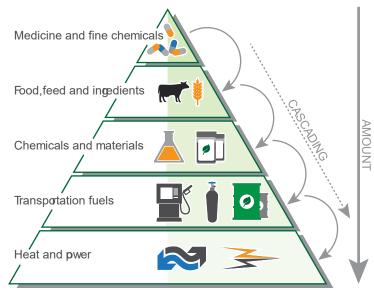


### **TURNING WHEY INTO NEW BUSINESS**

From waste to new opportunities

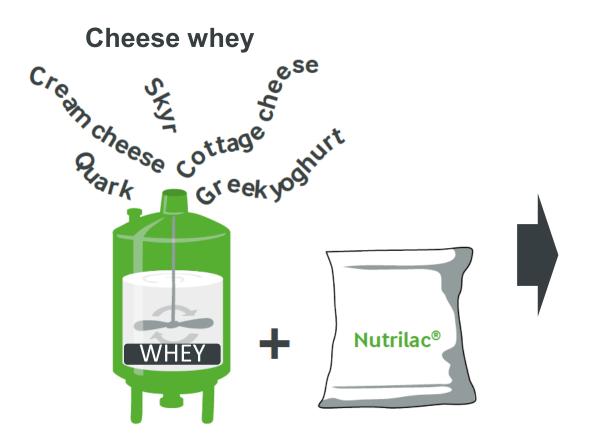
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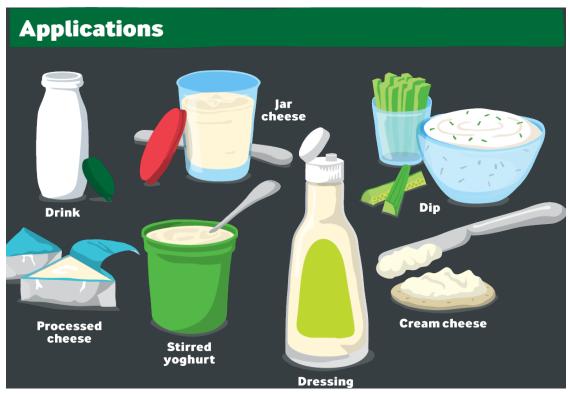






### APPLICATIONS BASED ON DAIRY SIDE STREAMS







# Whey2Value

Greening the dairy sector in Pakistan

Pakistan's seven largest cheese producers produce about 145 million litres of whey water a year. About 30% of this whey water is disposed of.

How to valorise dairy waste streams to reduce environmental impact and support sustainable business and improved health?











## Finding the "sweet spot"

- the foundation for scale up

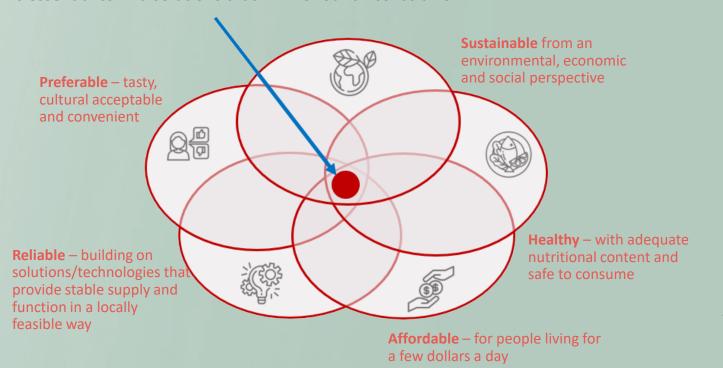






#### **GAIN Nordic partnership model**

"**SWEET SPOT**" using competencies of diverse partners is essential to find solutions that will honour all constrains















arla foods ingredients

powering nutrition together (Arla)



# Recipe

### Nutritious refreshing whey drink

Nutrilac® FO-7875	3.500%
Sugar. sucrose. white	5.000%
Sucralose Splenda Powder	0.003%
Tri-Sodium citrate dihydrate	0.100%
Flavour. strawberry 540340 T. Firmenich	0.200%
Cream. 38 % fat	1.900%
Pectin Grindsted AMD 922	0.450%
Colour Carmine CC-1000-WS	0.008%
Sweet-/ Acid Whey (0.50% Protein)	50.000%
Water, tap	34.839%

Nutritive values (calculated)	per 100 g
Energy	52.97 kcal
Protein	3.00 g
Fat	1.00 g
Carbohydrates	7.986 g
Calcium	0.12 g
Lactose	2.56 g

#### Product benefits

- Drinkable viscosity
- Nice Smooth Mouthfeel
- Refreshing taste
- Nutritious digestible protein

#### Sweet whey composition / approx.

Fat	0 = 0/
rdl	0,5 %
Total solid	7,0 %
Ash	0,5 %
Protein	0,6 %
Lactose	4,5 %
рН	6,55-6,6





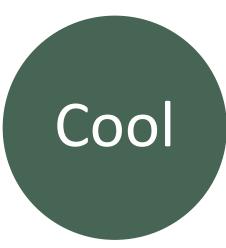
# Process parameters

### UHT with up-stream homogenisation









- ✓ Dissolve dry ingredients in liquids
- ✓ Add flavour and colour
- ✓ Mixing time 15 min
- ✓ Hydration for min 30 min
- ✓ pH adjustment to pH 4.2

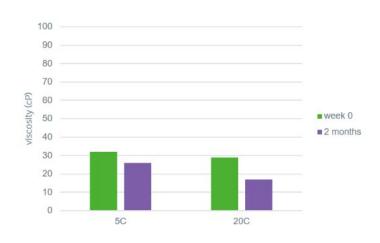
- ✓ Preheat: 65°C
- √ Homogenisation at 150/50 bar
- ✓ Heat to: 95°C (tubular heat exchanger)
   Holding time 60 seconds

- ✓ Cooling section 1: 40°C
- ✓ Cooling section 2: 20°C
- ✓ Cooling section 3: 10°C
- ✓ Aseptic filling
- ✓ Hot filling



# Shelf-life - product stability

### VISCOSITY Acid whey drink



1 week



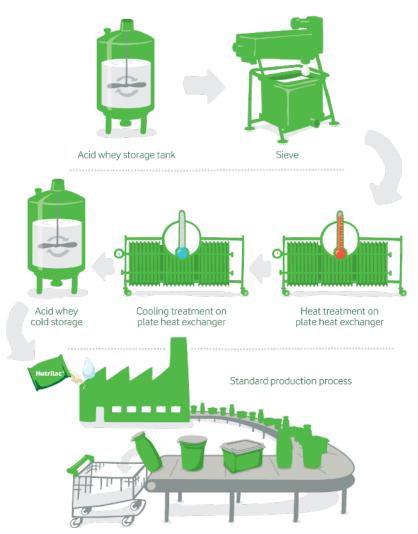
2 months at ambient storage (20C)



2 months at hot storage (40C)



# How to handle your whey by-streams



#### Check list when handling the bi product whey

- ✓ The Handling of whey is similar to raw milk
- ✓ Heat treatment is executed at 72-74 °C in 15-20 seconds.
- ✓ The whey must be cooled to below 6°C, Immediately after collecting the whey
- ✓ Storage in silo tanks must not exceed 2-3 days.
- ✓ Acid whey from cottage cheese needs to be separated using a sieve/decanter before heat treatment



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